

## **Good Standing Policy**

To be in Good Standing means that an Amway Business Owner's (ABO) conduct demonstrates high ethical and business standards that are aligned with the goals and objectives of Amway and its related businesses. These standards require that an ABO comply with the letter and spirit of the Rules of Conduct/Commercial Principles, laws and regulations in all markets in which the ABO has a presence and is not engaged in conduct that supports or defends the activity of other ABOs which jeopardizes the ongoing nature of an Amway affiliate.

## **In-market Impact**

To be eligible for discretionary benefits such as CorePlus+, incentive trips, and other global incentives, an ABO must consistently demonstrate that they are in Good Standing. Being an ABO in Good Standing affirms the ABO's commitment to the values of Amway, reflected in its Rules of Conduct, to which all ABOs are bound. ABOs in Good Standing will work collaboratively with Amway to strengthen the business and not engage in any activities that put the Amway business in jeopardy, nor engage in any activities that will bring discredit to Amway.

If an ABO loses their Good Standing it could also impact their eligibility for certain Rules of Conduct and/or Policies that are in place for Amway Philippines wherein Good Standing eligibility is required. Specifically, the applicable Rules and/or Policies to note in the Philippines are as follows but are subject to change from time to time.

- Rule 3.4 Acceptance or Rejection of ABO Application/ABO Contract/Renewal
- Rule 4.3 Retail Store
- Rule 6.5 Sale of a Distributorship

All achievement awards and bonuses are subject to review and approval by Amway.

## **Cross Border Impact**

This portion of the Policy is established with reference to the Rule 4.25 Activity Outside the Philippines or Activity Outside the Market Where the ABO Is Registered Rule of the Amway Rules of Conduct/Commercial Principles.

If an ABO breaches their Amway contract to the point where they are terminated, they have lost their Good Standing and this may impact their eligibility to earn discretionary benefits such as CorePlus+, incentive trips, and other global incentives in any market where they have a Multiple Business. This applies to all ABOs who have a business in any market at the Platinum and above level.